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# Healthcare Transformation Group

**Share ■ Drive ■ Transform**  
Supply Chain Management

## GS1 Spring Workgroup Forum Dallas, Texas

**APRIL 18, 2012**

[www.healthcaretransformationgroup.com](http://www.healthcaretransformationgroup.com)

# Agenda

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- The Healthcare Transformation Group (HTG)
  - ❑ Mission
  - ❑ What we are
  - ❑ Foundation(s)
  - ❑ Vision
- Accomplishments
  - ❑ HTG
  - ❑ Individual
- HTG Supplier Summit
  - ❑ 2011
  - ❑ 2012
- The Tipping Point

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# Mission

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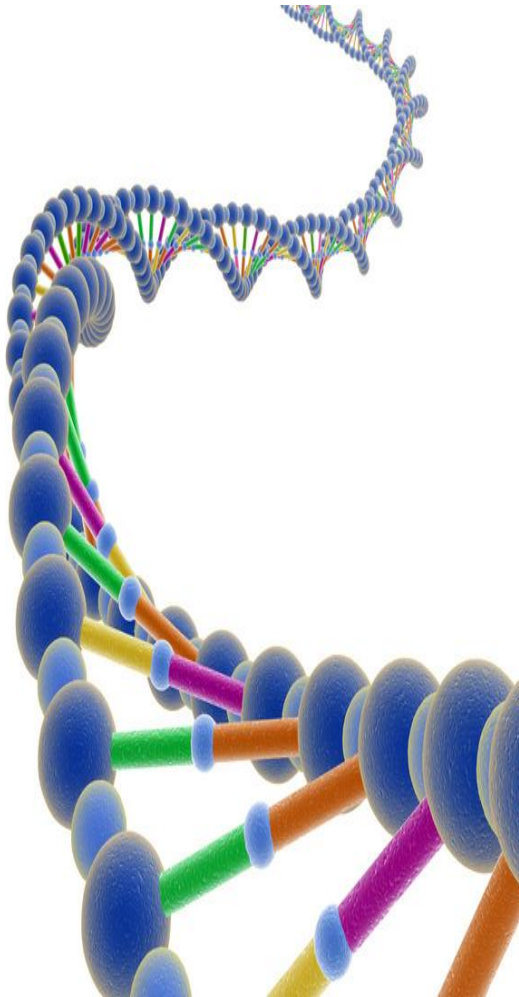
In 2010, five healthcare systems – Geisinger Health System, Intermountain Healthcare, Kaiser Permanente, Mayo Clinic and Mercy – formed an action-oriented collaboration to share best practices and drive needed positive change across the healthcare supply chain (SC).

Our first focused initiative: “**Address the implementation of GS1® Standards**”.

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# What the HTG is...

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- Catalyst
- Representation of diverse business models
- Communicate the urgency for standards
- Address common challenges facing providers today
- Accelerate changes into traditional SC processes
- Drive standardization in our SC's
- Speak with a clear 'Voice of the Customer'

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# Establish...

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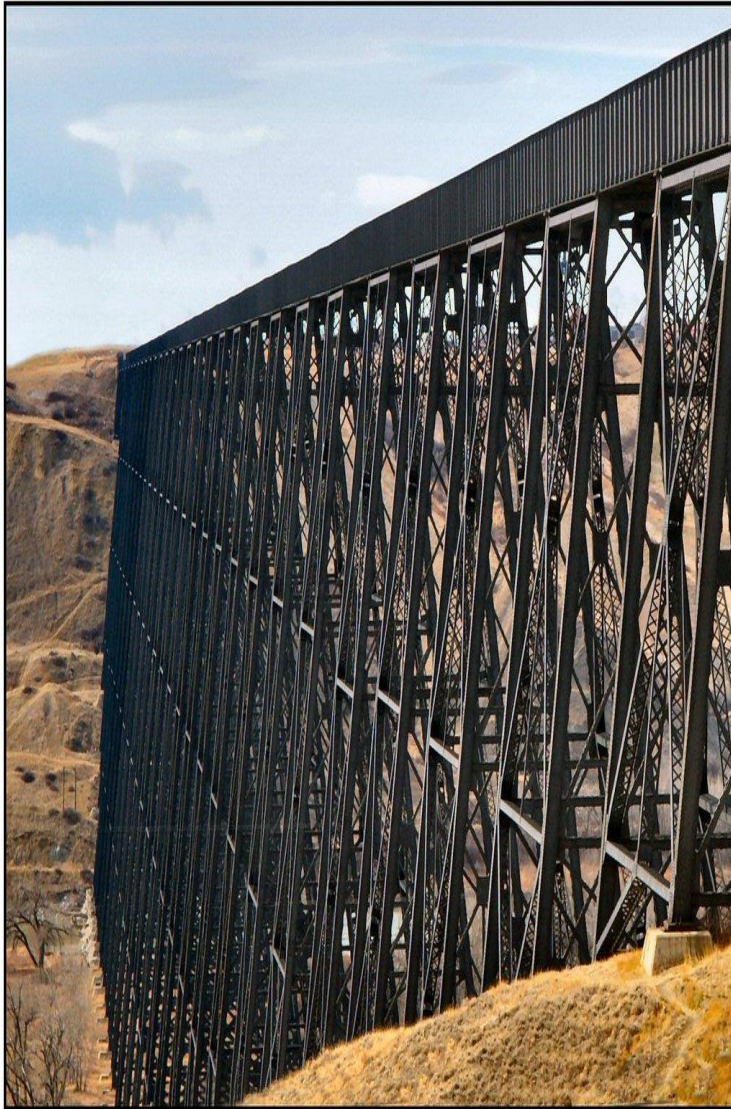
a common foundation to;

- Accelerate change across our Supply Chains (SC)
- Leverage Supply Chain Data at the POC
- Enhance patient safety
- Drive standardization in our SC's
- Speak with a clear voice of the customer

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# Use the foundation to...

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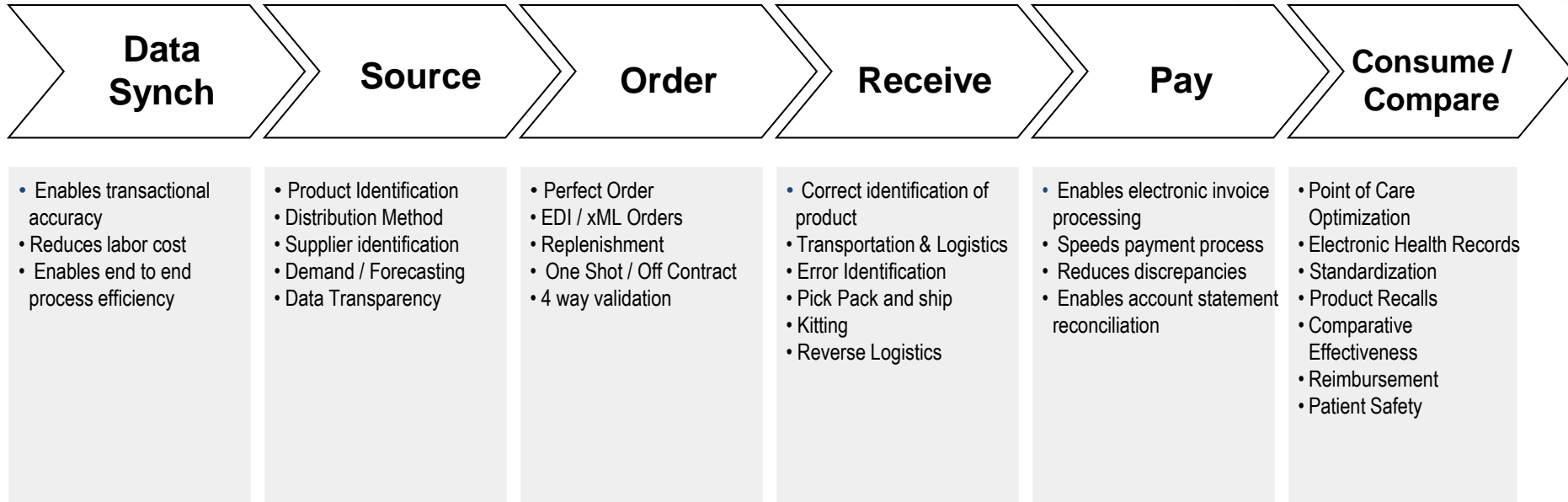
address common challenges in;

- Declining reimbursements rates
- Using standardized data in PCOR
- Meeting the Healthcare Reform Act
- Capturing Revenue
- Populating Registries

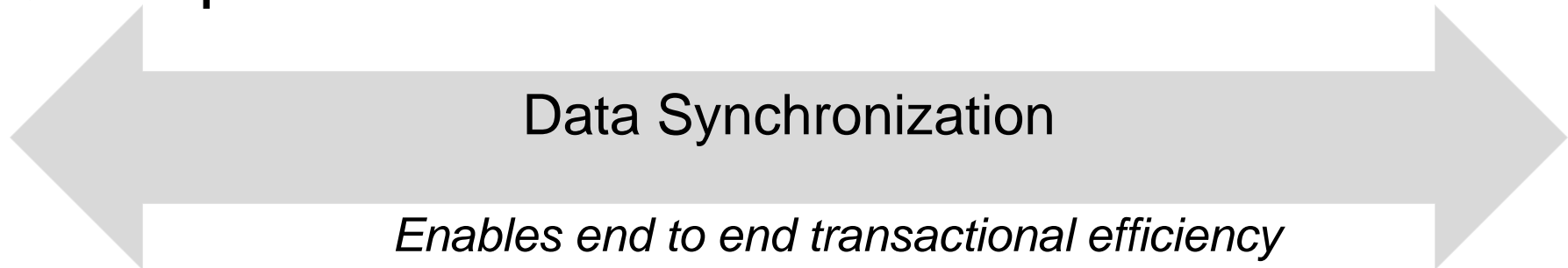
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# HTG Vision

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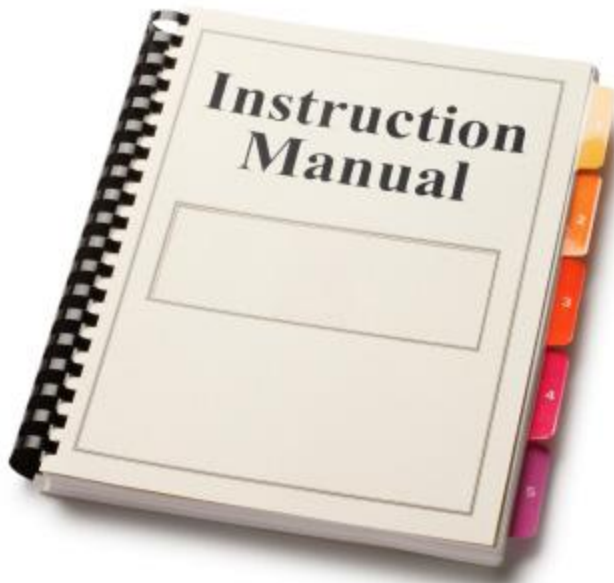


**The application of the GTIN will be used in all areas in the Source to Consumption model...**



# How to use the HTG...

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- Forums
- Leverage the model
- Communicate a vision
- Align your own internal stakeholders
- Communicate the sense of urgency

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# HTG Key Accomplishments

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## ➤ Collaboration

- Top 20 Vendors
- Common products purchased
- HTG Supplier Summit
- Scorecards
- How to do business with the HTG

## ➤ Partnering:

- Top 5 vendors +
- GS1
- GHX
- Epic

# HTG Website

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ABOUT HTG NEWS+RESOURCES GS1® STANDARDS CONTACT

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Share • Drive • Transform

Supply Chain Management

Share Best Practices • Drive Standards • Transform Healthcare

Latest News  
HTG to Host 2nd Annual HTG Summit in St. Louis,

start Michael Innes - Inbox... 5.2.12\_Supplier Sum... Microsoft PowerPoint ... 2012\_HTG Supplier S... Healthcare Transform... InsideKP: National Po... 8:12 PM

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# Individual Accomplishments

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## Coordination & communication

- Intermountain Healthcare Supplier summit
- Geisinger Cardinal Value Stream mapping
- Sisters of Mercy 'Perfect Order'
- Mayo clinic Ice Auger project
- Kaiser, Mayo Clinic, Mercy & Harvard FDA / UDI Demonstration

# 2011 HTG Summit Goals

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Agreed upon goals after the 1<sup>st</sup> summit;

- Register your products with the GDSN
- Apply a GTIN to products at unit of use
- Develop a long term standards strategy
- Commit to working with HTG group to resolve issues and move forward quickly with full adoption

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# 2012 HTG Summit - Expectations

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- ❑ Share your updated standards strategy at our upcoming Summit
- ❑ Subscribe to the Global Location Number (GLN) registry and integrate into your operations
- ❑ Continue your Global Trade Item Number (GTIN) enumeration of prioritized products and apply it to the appropriate unit of use
- ❑ Ensure attributes required for enabling transactions with trading partners are available in the GDSN data pool
- ❑ Label both your products and shipping packages using the GS1 identification keys GTIN & Serial Shipping Container Code (SSCC) respectively

*GS1 barcode labeled inventory to be available in 2012*

# Establishing a 'Tipping Point'

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- Timing
- Organizational alignment
- Environment
- Adoption of pilots
- Plan 'B'